

# Overview of 2020 Financial Position

**THE WOODLANDS TOWNSHIP**  
**HOTEL OCCUPANCY TAX DEPOSITS**  
**REPORT DATE: DECEMBER 31, 2020**

	Actual 2018	Actual 2019	Budget 2020	Actual 2020	Variances			
					Actual 2020 vs. Actual 2019		Actual 2020 vs. Budget 2020	
					\$ Change	% Change	\$ Change	% Change
JAN	\$ 517,157	\$ 516,266	\$ 571,695	\$ 538,527	\$ 22,261	4.3%	\$ (33,168)	-5.8%
FEB	769,611	673,641	725,913	665,455	(8,187)	-1.2%	(60,458)	-8.3%
MAR	789,850	828,427	851,982	802,181	(26,245)	-3.2%	(49,801)	-5.8%
APR	859,519	880,321	896,836	306,002	(574,319)	-65.2%	(590,834)	-65.9%
MAY	876,653	878,981	897,839	36,751	(842,229)	-95.8%	(861,088)	-95.9%
JUN	837,722	919,789	983,164	76,026	(843,763)	-91.7%	(907,138)	-92.3%
JUL	753,306	776,760	824,776	204,550	(572,210)	-73.7%	(620,226)	-75.2%
AUG	686,927	738,665	760,655	228,590	(510,075)	-69.1%	(532,065)	-69.9%
SEP	744,311	717,348	756,245	341,257	(376,090)	-52.4%	(414,988)	-54.9%
OCT	711,010	759,279	804,101	365,547	(393,733)	-51.9%	(438,554)	-54.5%
NOV	808,086	847,426	906,397	364,600	(482,826)	-57.0%	(541,797)	-59.8%
DEC	643,530	686,639	728,173	262,619	(424,019)	-61.8%	(465,554)	-63.9%
<b>TOTAL</b>	<b>\$ 8,997,682</b>	<b>\$ 9,223,543</b>	<b>\$ 9,707,776</b>					
<b>YTD</b>	<b>\$ 8,997,682</b>	<b>\$ 9,223,543</b>	<b>\$ 9,707,776</b>	<b>\$ 4,192,107</b>	<b>\$ (5,031,437)</b>	<b>-54.5%</b>	<b>\$ (5,515,669)</b>	<b>-56.8%</b>
2020 Deposits as % of Budget			43.2%					

# Overview of 2020 Financial Position

## THE WOODLANDS TOWNSHIP

### SALES TAX DEPOSITS

REPORT DATE: DECEMBER 31, 2020

	Actual 2018	Actual 2019	Budget 2020	Actual 2020	Variances			
					Actual 2020 vs. Actual 2019		Actual 2020 vs. Budget 2020	
					\$ Change	% Change	\$ Change	% Change
JAN	\$ 4,133,420	\$ 4,005,841	\$ 4,182,663	\$ 4,318,678	\$ 312,837	7.8%	\$ 136,015	3.3%
FEB	6,019,816	5,792,714	5,941,625	6,599,334	806,621	13.9%	657,709	11.1%
MAR	3,839,333	3,818,902	3,797,368	3,852,833	33,931	0.9%	55,465	1.5%
APR	3,785,190	3,732,695	3,716,307	3,638,201	(94,494)	-2.5%	(78,106)	-2.1%
MAY	4,798,028	4,278,052	4,357,043	3,961,878	(316,174)	-7.4%	(395,165)	-9.1%
JUN	3,838,219	4,300,331	4,154,903	3,068,566	(1,231,766)	-28.6%	(1,086,337)	-26.1%
JUL	4,222,255	4,127,286	4,118,918	3,148,196	(979,090)	-23.7%	(970,722)	-23.6%
AUG	4,814,046	4,550,116	4,635,990	3,954,697	(595,419)	-13.1%	(681,293)	-14.7%
SEP	4,257,906	4,335,047	4,209,911	3,333,019	(1,002,028)	-23.1%	(876,892)	-20.8%
OCT	3,725,044	3,852,134	3,798,488	3,703,073	(149,061)	-3.9%	(95,415)	-2.5%
NOV	4,390,765	4,336,433	4,351,977	4,044,739	(291,694)	-6.7%	(307,238)	-7.1%
DEC	3,930,946	4,653,235	4,102,914	3,792,581	(860,654)	-18.5%	(310,333)	-7.6%
TOTAL	\$ 51,754,967	\$ 51,782,785	\$ 51,368,107					
YTD	\$ 51,754,967	\$ 51,782,785	\$ 51,368,107	\$ 47,415,795	\$ (4,366,991)	-8.4%	\$ (3,952,312)	-7.7%
2020 Deposits as % of Budget			92.3%			2020 Forecast	\$ (5,753,228)	-11.2%

# Overview of 2020 Financial Position

Preliminary 2020 Unaudited Financial Information

## General Fund 2020 Revenue

\$106,089,816

\$99,221,829

\$101,589,102

\$2.36 million more  
revenue than forecasted

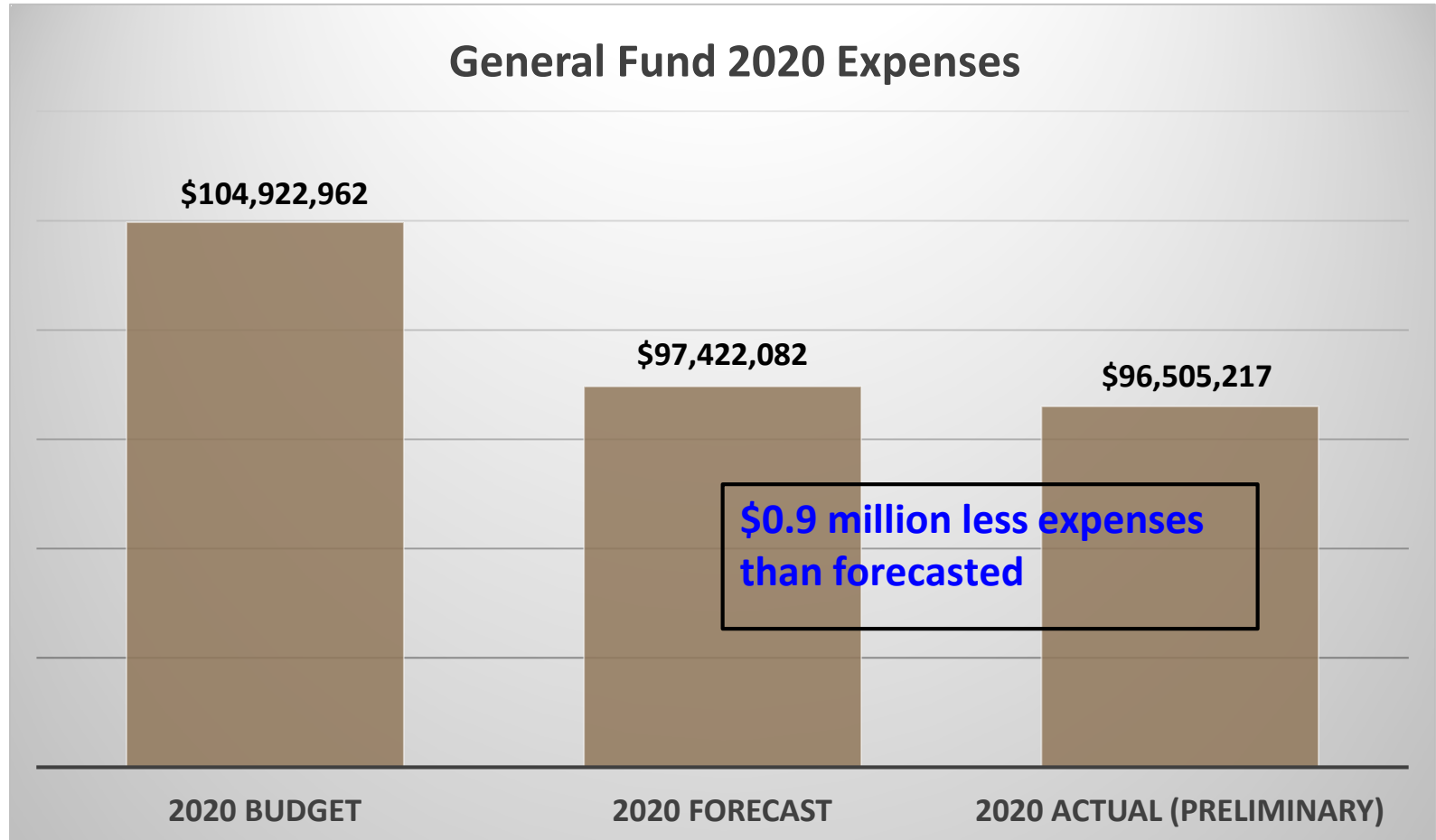
2020 BUDGET

2020 FORECAST

2020 ACTUAL (PRELIMINARY)

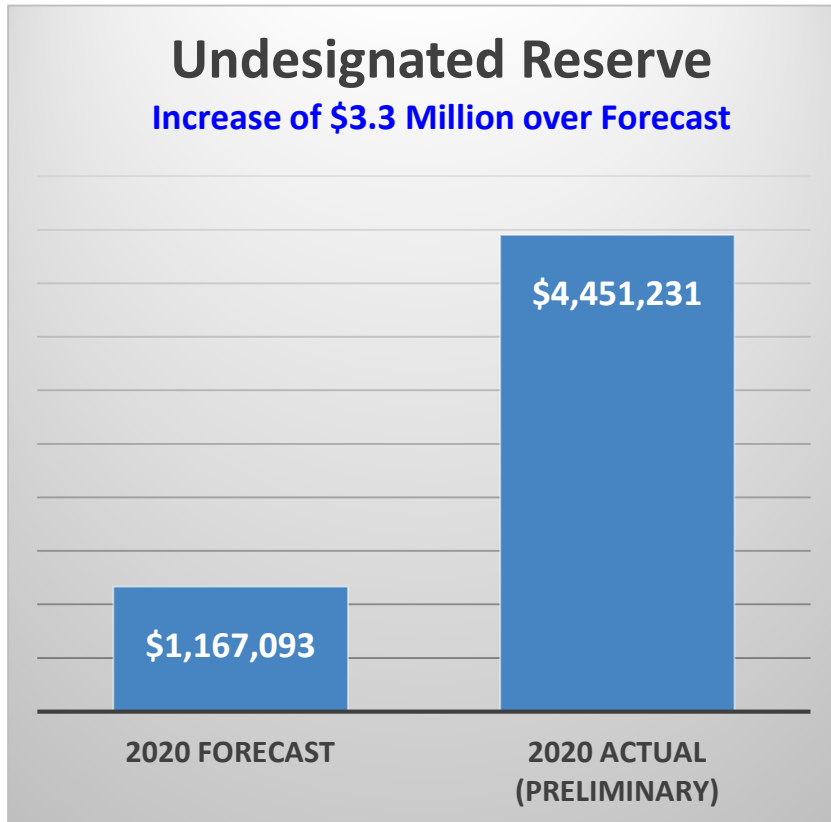
# Overview of 2020 Financial Position

Preliminary 2020 Unaudited Financial Information



# Overview of 2020 Financial Position

Preliminary 2020 Unaudited Financial Information



Other Reserves	12/31/20 Balance
Operating Reserve	\$21,636,502
Incorporation Reserve	\$15,622,410
Sales Tax Reserve	\$4,359,757
Grogan's Mill Property Reserve	\$5,387,624
Capital Replacement Reserve	\$39,159,470

# Overview of Financial Position

## THE WOODLANDS TOWNSHIP

### SALES TAX DEPOSITS

REPORT DATE: JANUARY 31, 2021

	Actual 2019	Actual 2020	Budget 2021	Actual 2021	Variances			
					Actual 2021 vs. Actual 2020		Actual 2021 vs. Budget 2021	
					\$ Change	% Change	\$ Change	% Change
JAN	\$ 4,005,841	\$ 4,318,678	\$ 4,022,663	\$ 4,255,141	\$ (63,537)	-1.5%	\$ 232,478	5.8%
FEB	5,792,714	6,599,334	5,971,625					
MAR	3,818,902	3,852,833	3,797,368					
APR	3,732,695	3,638,201	3,681,307					
MAY	4,278,052	3,961,878	4,402,043					
JUN	4,300,331	3,068,566	4,094,903					
JUL	4,127,286	3,148,196	4,088,918					
AUG	4,550,116	3,954,697	4,585,990					
SEP	4,335,047	3,333,019	4,269,911					
OCT	3,852,134	3,703,073	3,848,488					
NOV	4,336,433	4,044,739	4,321,977					
DEC	4,653,235	3,792,581	4,282,914					
<b>TOTAL</b>	<b>\$ 51,782,785</b>	<b>\$ 47,415,795</b>	<b>\$ 51,368,107</b>					
<b>YTD</b>	<b>\$ 4,005,841</b>	<b>\$ 4,318,678</b>	<b>\$ 4,022,663</b>	<b>\$ 4,255,141</b>	<b>\$ (63,537)</b>	<b>-1.5%</b>	<b>\$ 232,478</b>	<b>5.8%</b>
2021 Deposits as % of Budget			8.3%					