

Revenue

Expenditures

Sales Tax

Hotel Tax

The Woodlands Township August Financials Fiscal Year 2022

September 28, 2022



The Woodlands Township
2801 Technology Forest Blvd
The Woodlands Texas 77381

www.thewoodlandstowship-tx.gov

**The Woodlands Township
Budget vs. Actual
For the Eight Months Ending August 31, 2022**

	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance</u>
REVENUES			
Tax Revenue			
Sales and Use Tax	36,189,223	43,316,312	7,127,089
Property Tax (M&O)	45,434,976	45,585,802	150,826
Events Admission Tax	1,036,981	1,613,552	576,571
Hotel Tax Transfers	586,971	218,244	(368,727)
Total Tax Revenue	83,248,151	90,733,910	7,485,759
Other Sources of Revenue	12,816,606	14,617,674	1,801,068
TOTAL REVENUES	<u>96,064,757</u>	<u>105,351,583</u>	<u>9,286,826</u>

Revenue Variances

Variance - \$9.3 million:

- \$7.1 million in Sales Tax is the main component of favorable variance.
- \$577,000 favorable variance in Event Admission Tax, offset by an unfavorable variance of (\$369,000) in Hotel Tax Transfers. ⓘ
- Combined \$1.8 million favorable variance in Other Sources of Revenue. ⓘ
 - The main component of this variance is a \$1.4 million favorable variance in Program Revenues due to the timing of expenditures for the Recreation Centers and Township Events.
 - Other Income- \$400,000 due to the timing of contracted agreements for services for dispatch and fire services.

**The Woodlands Township
General Fund Budget vs. Actual
For the Eight Months Ending August 31, 2022**

	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance</u>
<u>Expenditures</u>			
General Government	\$ 6,668,901	\$ 5,716,338	\$ 952,563
Law Enforcement/Neighborhood Services	\$ 9,139,959	\$ 9,281,877	\$ (141,918)
Parks and Recreation	\$ 16,524,506	\$ 15,922,869	\$ 601,637
Community Services	\$ 13,057,675	\$ 12,307,579	\$ 750,096
Community Relations	\$ 1,112,975	\$ 905,027	\$ 207,948
Fire Department	\$ 16,754,133	\$ 16,257,265	\$ 496,868
Other Expenditures	\$ 3,357,068	\$ 3,885,486	\$ (528,418)
Total	<u>\$ 66,615,217</u>	<u>\$ 64,276,441</u>	<u>\$ 2,338,776</u>

Expenditure Variances

All the department categories, except for Other Expenditures, are showing a favorable variance this month due to a combination of the following:

- *A savings in salaries and benefits.*
 - *due to vacancies earlier in the year or to reorganization of staff.*
- *Timing of Expenditures.*
- *Savings in Contracted Services.*

Other Expenditures has an unfavorable variance due to:

- Event Admission Tax – Cynthia Woods Mitchell Pavilion
- Regional Participation – Sales Tax



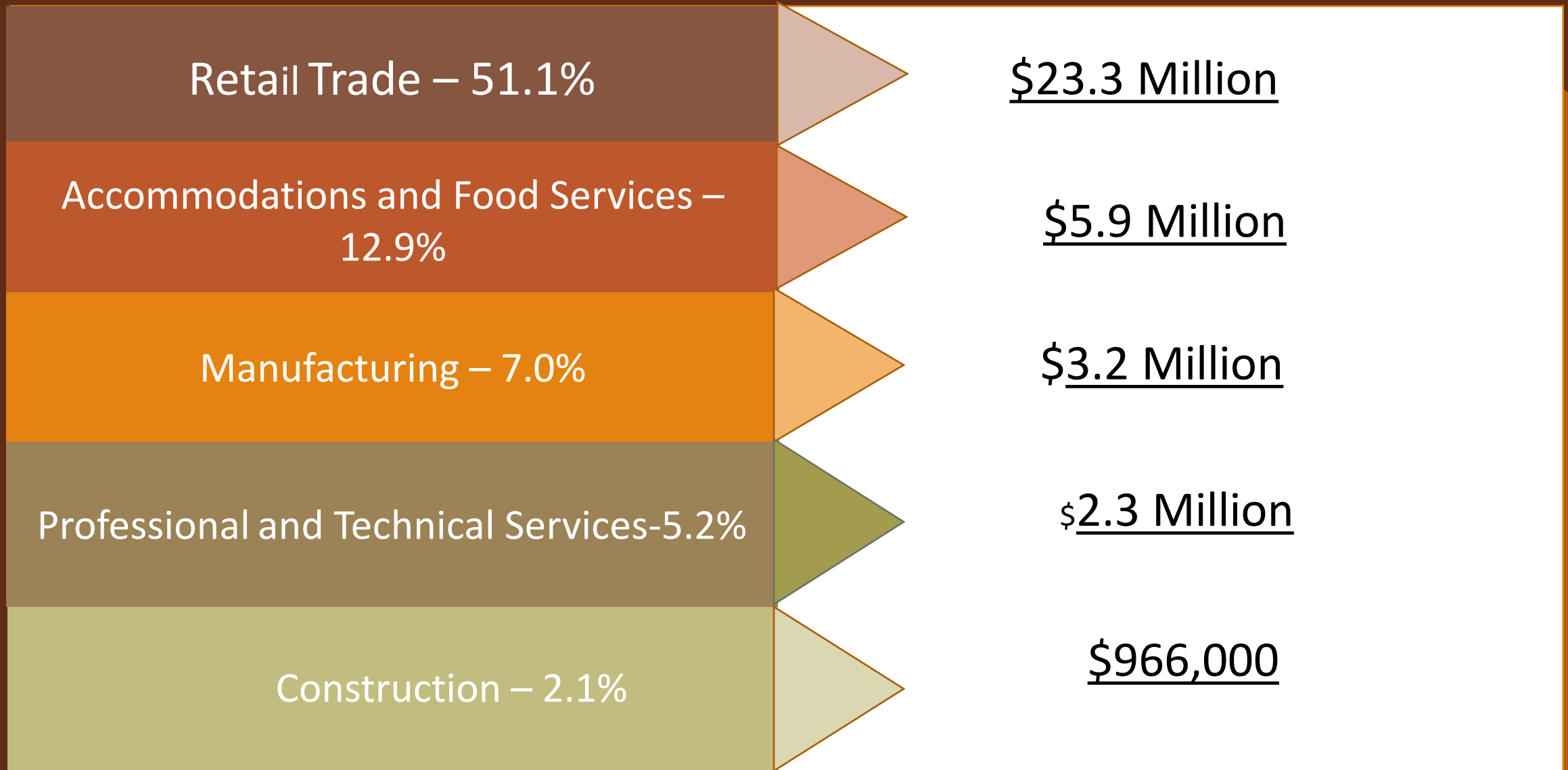
SALES TAX DEPOSITS
Report Date: September 30, 2022

				Actual 2022 vs. Budget 2022		Actual 2022 vs. Actual 2021	
	Actual 2021	Budget 2022	Actual 2022	\$ Change	% Change	\$ Change	% Change
January	\$ 4,535,938	\$ 4,553,835	\$ 5,435,991	\$ 882,156	19.4%	900,053	19.8%
February	6,060,561	6,086,172	7,623,887	1,537,715	25.3%	1,563,326	25.8%
March	3,739,067	3,752,684	4,983,559	1,230,875	32.8%	1,244,492	33.3%
April	3,602,204	3,618,566	4,469,976	851,410	23.5%	867,772	24.1%
May	5,293,718	5,310,253	5,983,780	673,527	12.7%	690,062	13.0%
June	4,616,586	4,628,184	4,951,600	323,416	7.0%	335,014	7.3%
July	4,712,380	4,732,303	5,512,655	780,352	16.5%	800,275	17.0%
August	5,731,587	5,747,724	6,152,862	405,138	7.0%	421,275	7.4%
September	4,707,290	4,716,614	5,272,809	556,195	11.8%	565,519	12.0%
October	4,521,525	4,530,774					
November	5,566,012	5,572,163					
December	4,669,593	4,673,888					
	<u>\$57,756,461</u>	<u>\$ 57,923,160</u>					
YTD Totals	\$42,999,331	\$ 43,146,335	\$ 50,387,118	\$ 7,240,783	16.8%	\$ 7,387,788	17.2%

Collections are \$7.2 million more than budgeted or 16.8%

Collections are 17.2 % higher than 2021 at this same time.

August 2022 Collections – Top 5 Classification Categories



Naics full list



How is the rest of Texas doing?



<u>Recipient Category</u>	<u>Sept. 2022 Allocations</u>	<u>Change from Sept. 2021</u>	<u>Year-to-Date Change</u>
Cities	\$665.7M	↑11.8%	↑15.0%
Transit Systems	\$223.5M	↑12.3%	↑16.3%
Counties	\$62.4M	↑16.1%	↑17.2%
Special Purpose Districts	\$94.5M	↑23.3%	↑26.3%
Total	\$1.04B	↑13.1%	↑16.3%

HOTEL TAX DEPOSITS
Report Date: August 31, 2022

	Actual 2021	Budget 2022	Actual 2022
January	\$ 242,717	\$ 507,771	\$ 536,360
February	225,805	497,935	456,772
March	338,286	478,987	594,014
April	527,633	642,627	781,476
May	497,469	584,004	869,804
June	569,445	652,373	887,820
July	609,472	628,582	801,430
August	747,436	761,116	719,332
September	576,081	579,684	
October	554,044	603,076	
November	692,026	712,297	
December	592,980	632,380	
	<u>\$ 6,173,393</u>	<u>\$ 7,280,832</u>	
YTD Totals	\$ 3,758,262	\$ 4,753,395	\$ 5,647,007

Actual 2022 vs. Budget 2022	
\$ Change	% Change
\$ 28,589	5.6%
(41,163)	-8.3%
115,027	24.0%
138,849	21.6%
285,800	48.9%
235,447	36.1%
172,848	27.5%
(41,784)	-5.5%
\$ 893,612	18.8%

Actual 2022 vs. Actual 2021	
\$ Change	% Change
293,642	121.0%
230,967	102.3%
255,728	75.6%
253,843	48.1%
372,335	74.8%
318,375	55.9%
191,958	31.5%
(28,104)	-3.8%
\$ 1,888,745	50.3%

Collections are \$894,000 more than budgeted or 18.8%

Collections are 1.9 million more than the same eight months in 2021 or a 50.3% increase.

Note: Hotel renovations make up a large part of the unfavorable variance for the month of August.



End of Report



Expenditure Variances

OPERATING EXPENDITURES

General Government	952,563	Community Services	750,096
Information Technology	311,049	Community Services Admin	278,184
Finance	213,094	Streetlighting	200,392
Legal Services	205,138	Streetscape Maintenance	148,270
Human Resources	142,743	Environmental Services	95,823
Township Secretary	94,777	Covenant Administration	55,884
President's Office	41,911	Solid Waste Services	(28,457)
Board of Directors	17,852		
Records/Database Mgmt	2,427	Community Relations	207,948
Intergovernmental Relations	(34,203)	Community Relations	142,661
Non-Departmental	(42,224)	CVB Staff Services	65,288
Law Enforc/Neighborhood Svcs	(141,918)	Fire Department	496,868
Law Enforcement Services	(107,313)	Fire Protection	206,766
Neighborhood Services	(34,605)	Fire & EMS Management	190,464
		Fire Dispatch	99,638
Parks and Recreation	601,637	Other Expenditures	(528,418)
Parks Operations	980,470	Event Tax Cynthia Woods Pavilion	(518,914)
Parks Admin/Planning	163,483	Regional Participation	(179,027)
Township Events	(6,004)	Economic Development	12,250
Aquatics	(25,827)	Other Expenditures	49,534
Town Center Facilities & Operations	(126,544)	Transportation	107,739
Recreation	(383,941)		
		EXPENDITURE YTD VARIANCE	2,338,776



NAICS – North American Industry Classification System

Industry Classifications

Retail Trade	51.1%	Arts, Entertainment, and Recreation	2.4%
Accommodation and Food Services	12.9%	Other Services (except Public Admin)	1.1%
Manufacturing	7.0%	Real Estate and Rental and Leasing	0.9%
Professional and Technical Services	5.2%	No Code	0.1%
Construction	2.1%	Administrative and Waste Management	1.4%
Transportation and Warehousing	1.0%	Mining and Oil and Gas Extraction	0.7%
Information	7.3%	Other Industries (less than 2% of the total)	0.8%
Wholesale Trade	4.6%		
Utilities	1.5%		

- **Includes internet sales**
- **Categories represent approximately 90% of the sales tax collected**





Wayfair Act 2018

- South Dakota v. Wayfair was a 2018 U.S. Supreme Court decision **eliminating the requirement that a seller have physical presence in the taxing state to be able to collect and remit sales taxes to that state.** It expanded states' abilities to collect sales taxes from e-commerce and other remote transactions.
- Effective October 1, 2018, remote sellers and marketplace facilitators that have \$100,000 of gross retail sales or 200 retail transactions in the state during the current or prior calendar year are required to collect and remit sales tax on all taxable retail sales



**The Woodlands Township
Budget vs. Actual
For the Eight Months Ending August 31, 2022**

Other Sources

Program Revenues	4,581,679	5,991,421	1,409,742
Administrative Fees	196,250	199,029	2,779
Grants and Contributions	151,250	47,321	(103,929)
Interest Income	675,847	816,496	140,649
Other Income	2,774,875	3,137,240	362,365
Other Transfers In	<u>4,436,705</u>	<u>4,426,166</u>	<u>(10,539)</u>
Other Sources of Revenue	<u>12,816,606</u>	<u>14,617,674</u>	<u>1,801,068</u>



► THE WOODLANDS
CONVENTION &
VISITORS BUREAU

Operating Transfers

