

Revenue

Expenditures

Sales Tax

Hotel Tax

The
Woodlands
Township
October
Financials

Fiscal Year
2022

PRESENTED:
November 30,
2022



Fund Balance

Undesignated

General Fund Unassigned	45,263,644
CVB Unassigned	1,297,929
Transportation Unassigned	3,639,358
Total Undesignated	\$ 50,200,931

Designated

General Fund Notes Rec.	4,940,710
General Fund Prepays	546,634
Healthcare Obligation	850,051
Cultural Events & Education	180,637
Debt Service Reserve	-

Capital Projects	68,412,649
EDZ Payable	(4,771,527)
CVB Prepaid	5,000
Total Designated	\$ 70,164,153

Reserved

Operating Reserve	29,361,271
Debt Service	8,158,150
Debt Service Reserve	112,442
Total Reserved	\$ 37,631,864

Total Fund Balance \$ 157,996,947

Capital Projects Reserve components/projects

Capital Projects	5,493,485
Cultural Events and Education	909,169
Capital Replacement Reserve	52,731,481
CCSA Capital Reserve	2,000,000
Capital Contingency - Undesignated	4,242,378
Capital Contingency - Falconwing Park	2,579,260
Lake Woodlands Dam	341,751
GE Betz Building Reserve*	0
Incorporation Reserve*	0
Flood/Drainage Reserve	115,124
Capital Projects Fund	\$68,412,649



* The Incorporation Reserve and GE Betz Building Reserve amounts were transferred to the Capital Replacement Reserve as a result of Board action during the 2023 budget process.

REVENUE
General Fund Budget vs Actual

REVENUES	YTD Budget	YTD Actual	YTD Variance
Tax Revenue			
Sales and Use Tax	24,096,721	27,948,997	3,852,276
Sales Tax Transfers (EDZ)	20,818,433	25,586,763	4,768,330
Property Tax (M&O)	45,434,976	45,621,431	186,455
Events Admission Tax	1,166,279	1,806,368	640,089
Hotel Tax Transfers	762,593	189,620	(572,973)
	92,279,002	101,153,179	8,874,177
 Other Sources of Revenue	 14,551,901	 16,398,647	 1,846,746
TOTAL REVENUE	106,830,903	117,551,826	10,720,923

Revenue Variances

Variance - \$10.7 million:

- \$8.6 million in Sales Tax is the main component of favorable variance.
- \$640,000 favorable variance in Event Admission Tax, \$187,000 favorable variance in Property Tax, offset by an unfavorable variance of (\$573,000) in Hotel Tax Transfers. 
- Combined \$1.8 million favorable variance in Other Sources of Revenue. 
 - Program Revenues - \$1.2 million
 - Other Income - \$607,000
 - timing of contracted agreements for services for dispatch and fire services and a favorable variance in interest.

Expenditures
General Fund Budget vs. Actual

<u>Expenditures</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance</u>
General Government	8,186,994	7,289,555	897,439
Law Enforcement/Neighborhood Services	12,720,988	11,718,615	1,002,373
Parks and Recreation	20,466,280	19,373,152	1,093,128
Community Services	16,359,031	15,796,695	562,336
Community Relations	1,373,316	1,167,247	206,069
Fire Department	21,185,386	20,962,129	223,257
Other Expenditures	3,912,362	4,521,781	(609,419)
Total	\$ 84,204,357	\$ 80,829,173	\$ 3,375,184

Expenditure Variances

All the department categories, except for Other Expenditures, are showing a favorable variance in October due to a combination of the following:

- A savings in salaries and benefits.
 - due to vacancies earlier in the year or reorganization of staff.
- Timing of Expenditures.
- Savings in Contracted Services.

Other Expenditures has an unfavorable variance due to:

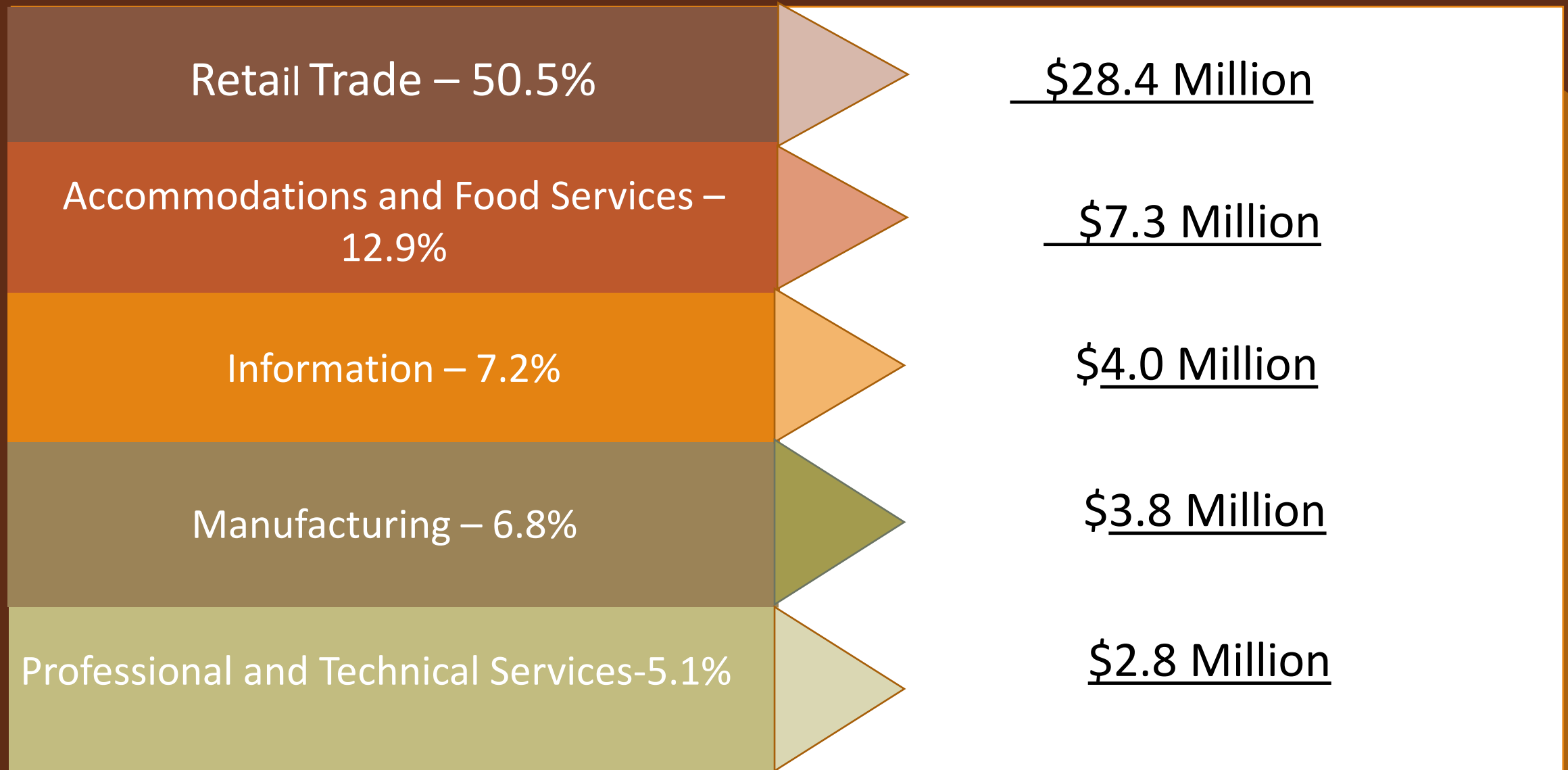
- Event Admission Tax payments (90%)– Cynthia Woods Mitchell Pavilion
- Regional Participation payments– Sales Tax



SALES TAX DEPOSITS
REPORT DATE: NOVEMBER 30, 2022

				Actual 2022 vs. Budget 2022		Actual 2022 vs. Actual 2021	
	Actual 2021	Budget 2022	Actual 2022	\$ Change	% Change	\$ Change	% Change
JAN	\$ 4,535,938	\$ 4,553,835	\$ 5,435,991	882,156	19.4%	900,053	19.8%
FEB	6,060,561	6,086,172	7,623,887	1,537,715	25.3%	1,563,326	25.8%
MAR	3,739,067	3,752,684	4,983,559	1,230,875	32.8%	1,244,492	33.3%
APR	3,602,204	3,618,566	4,469,976	851,410	23.5%	867,772	24.1%
MAY	5,293,718	5,310,253	5,983,780	673,527	12.7%	690,062	13.0%
JUN	4,616,586	4,628,184	4,951,600	323,416	7.0%	335,014	7.3%
JUL	4,712,380	4,732,303	5,512,655	780,352	16.5%	800,275	17.0%
AUG	5,731,587	5,747,724	6,152,862	405,138	7.0%	421,275	7.4%
SEP	4,707,290	4,716,614	5,272,809	556,195	11.8%	565,519	12.0%
OCT	4,521,525	4,530,774	5,340,542	809,768	17.9%	819,016	18.1%
NOV	5,566,012	5,572,163	5,925,260	353,097	6.3%	359,248	6.5%
DEC	4,669,593	4,673,888					
TOTAL	<u>\$ 57,756,461</u>	<u>\$ 57,923,160</u>					
YTD	\$ 53,086,868	\$ 53,249,272	\$ 61,652,920	\$ 8,403,648	15.8%	\$ 8,566,052	16.1%

Year-to-date 2022 Collections – Top 5 Classification Categories



Naics full list



How is the rest of Texas doing?



October collections*

<u>Recipient Category</u>	<u>Nov. 2022 Allocations</u>	<u>Change from Nov. 2021</u>	<u>Year-to-Date Change</u>
Cities	\$738.7M	↑5.9%	↑14.1%
Transit Systems	\$239.2M	↑5.9%	↑15.3%
Counties	\$67.7M	↑8.6%	↑16.7%
Special Purpose Districts	\$104.2M	↑18.4%	↑25.6%
Total	\$1.10B	↑7.1%	↑15.4%

*Sales made in September and remitted to the agency in October.

HOTEL TAX DEPOSITS

Report Date: October 30, 2022

	Actual 2021	Budget 2022	Actual 2022	Actual 2022 vs. Budget 2022		Actual 2022 vs. Actual 2021	
				\$ Variance	% Change	\$ Change	% Change
JAN	\$ 242,717	\$ 507,771	\$ 536,360	\$ 28,589	5.6%	\$ 293,642	121.0%
FEB	225,805	497,935	456,772	(41,163)	-8.3%	230,967	102.3%
MAR	338,286	478,987	594,014	115,027	24.0%	255,728	75.6%
APR	527,633	642,627	781,476	138,849	21.6%	253,843	48.1%
MAY	497,469	584,004	869,804	285,800	48.9%	372,335	74.8%
JUN	569,445	652,373	887,820	235,447	36.1%	318,375	55.9%
JUL	609,472	628,582	801,430	172,848	27.5%	191,958	31.5%
AUG	747,436	761,116	719,332	(41,784)	-5.5%	(28,104)	-3.8%
SEP	576,081	579,684	615,238	35,554	6.1%	39,158	6.8%
OCT	554,044	603,076	734,973	131,897	21.9%	180,929	32.7%
NOV	692,026	712,297					
DEC	592,980	632,380					
	<u>\$ 6,173,393</u>	<u>\$ 7,280,832</u>					
YTD	\$ 4,888,387	\$ 5,936,155	\$ 6,997,219	\$ 1,061,064	17.9%	\$ 2,108,832	43.1%

Collected 96.1% of the 2022 budgeted amount



End of Report



Expenditure Variances

General Government	\$ 897,439
Information Technology	314,806
Finance	220,873
Legal Services	217,568
Human Resources	157,678
Township Secretary	99,078
Board of Directors	20,976
Records/Database Mgmt	3,876
President's Office	(3,987)
Intergovernmental Relations	(31,265)
Non-Departmental	(102,164)
Law Enforc/Neighborhood Svcs	\$ 1,002,373
Law Enforcement Services	1,043,870
Neighborhood Services	(41,497)
Parks and Recreation	\$ 1,093,128
Parks Operations	1,193,074
Parks Admin/Planning	200,300
Aquatics	138,453
Township Events	65,571
Town Center Facilities & Operations	(101,813)
Recreation	(402,458)

Community Services	\$ 562,336
Community Services Admin	264,345
Streetlighting	198,823
Environmental Services	112,561
Covenant Administration	94,795
Solid Waste Services	(28,019)
Streetscape Maintenance	(80,168)
Community Relations	\$ 206,069
Community Relations	144,681
CVB Staff Services	61,388
Fire Department	\$ 223,257
Fire & EMS Management	184,659
Fire Dispatch	116,982
Fire Protection	(78,383)
Other Expenditures	\$ (609,419)
Event Tax Cynthia Woods Pavilion	(576,080)
Regional Participation	(226,025)
Economic Development	17,750
Other Expenditures	37,034
Transportation	137,903
EXPENDITURE YTD VARIANCE	\$ 3,375,184



NAICS – North American Industry Classification System

Industry Classifications

Retail Trade	50.5%	Other Services (except Public Admin)	1.1%
Accommodation and Food Services	12.9%	Transportation and Warehousing	1.2%
Information	7.2%	Other Industries (less than 2% of the total)	1.0%
Manufacturing	6.8%	Real Estate and Rental and Leasing	0.9%
Professional and Technical Services	5.1%	Mining and Oil and Gas Extraction	0.7%
Wholesale Trade	4.9%	No Code	0.1%
Arts, Entertainment, and Recreation	2.4%		<hr/>
Construction	2.4%		100.0%
Administrative and Waste Management	1.6%		
Utilities	1.3%		

- Includes internet sales
- Categories represent approximately 90% of the sales tax collected





Wayfair Act 2018

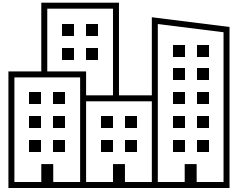
- South Dakota v. Wayfair was a 2018 U.S. Supreme Court decision **eliminating the requirement that a seller have physical presence in the taxing state to be able to collect and remit sales taxes to that state.** It expanded states' abilities to collect sales taxes from e-commerce and other remote transactions.
- Effective October 1, 2018, remote sellers and marketplace facilitators that have \$100,000 of gross retail sales or 200 retail transactions in the state during the current or prior calendar year are required to collect and remit sales tax on all taxable retail sales



**Other Sources of Revenue
General Fund Budget vs Actual
For the Ten Months Ending October 2022**

Other Sources

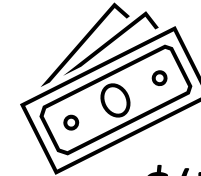
Program Revenues	5,588,333	6,828,257	1,239,924
Administrative Fees	238,375	238,504	129
Grants and Contributions	176,250	75,134	(101,116)
Interest Income	765,847	1,065,460	299,613
Other Income	3,327,153	3,744,377	417,224
Other Transfers In	4,455,943	4,446,915	(9,028)
<u>Other Sources of Revenue</u>	14,551,901	16,398,647	1,846,746



Operating Transfers to CVB



Less
Additional
HOT \$
Needed for
Operations



\$(573,000)

